

Sales Engineer / Sales Specialist for RF technology (m/f/d)

Alaris Kuhne develops, manufactures and sells products, and sub-systems for communications technology in high frequency and microwave ranging from 100 MHz to 50 GHz.

To support our growth, we have an opening for a person in our sales team.

The following tasks await you:

- Acquisition of new national and international customers for RF and microwave products
- Support and further assistance of existing customer relationships
- Identification of new market potential and definition of target customers
- Development of individual customer offer and problem solutions, offer tracking and closing
- Establishment of a sales partner network in Germany and abroad, competent distribution of products
- Advising customers about the company's existing products

This is what you bring with you:

- A completed degree in the field of telecommunications, RF technology, electrical engineering, electronics or comparable qualified training
- Several years of professional experience in the sales of technical products
- Possible knowledge of applications and area of application for products such as power amplifiers, converters, signal generators, etc.
- Experience in setting up a sales network in consultation with management
- Initial leadership experience in a team area
- The ability to quickly familiarize yourself with a new product range and task
- High customer and sales orientation with appropriate negotiation skills
- A goal-oriented and independent way of working
- A competent and dynamic appearance
- Team spirit, commitment, resilience, creativity and organizational talent
- Very good communication and presentation skills
- Very good knowledge of German and English, both spoken and written

What the company offers you:

- A long-term position in an internationally operating, medium-sized company
- A pleasant working atmosphere in a dynamic and motivated team
- A technologically and sales-interesting, self-responsible task
- A performance-oriented and attractive income

Interested? Then please send your complete application documents including your salary explanations to us at:

careers@kuhne.alaris.tech

